

Message Text

UNCLASSIFIED

PAGE 01 AMMAN 04490 100843Z

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 EB-08 AGRE-00 OPIC-06 INT-05

/030 W

-----066265 100847Z /15

R 081117Z AUG 77

FM AMEMBASSY AMMAN

TO SECSTATE WASHDC 2719

UNCLAS AMMAN 4490

C O R R E C T E D C O P Y (REFERENCE TO READ 181116 VICE 18116)

E.O.11652: N/A

TAGS: BENC, EMIN, EINV, JO

SUBJECT: JORDAN PHOSPHATE FERTILIZER PLANT

REF: STATE 181116

1. JORDAN PHOSPHATE MINES CO. LTD. (JPMC) HAS INFORMED EMBASSY THAT IT IS NOW HOLDING DISCUSSIONS WITH TWO CANDIDATES, ONE FRENCH AND ONE JAPANESE, TO REPLACE AGRICO. ONE OF THESE HAS SUBMITTED OFFER, DETAILS OF WHICH ARE NOT NOW KNOWN TO EMBASSY.

2. IF VALLEY NITROGEN PRODUCERS (VNP) HAS SERIOUS INTEREST IN FERTILIZER PROJECT, IT SHOULD LOSE NO TIME IN CONTACTING:
A) IFC IN WASHINGTON, AND B) MR. MAHMOUD MARDI, DIRECTOR, JORDAN FERTILIZER INDUSTRIES CO., LTD., TELEX: 1549 JFI JO. VNP SHOULD BE PREPARED TO DISCUSS BOTH SOLELY TECHNICAL AND MANAGERIAL ASSISTANCE AND SUCH ASSISTANCE COMBINED WITH EQUITY. AT THIS TIME, IT APPEARS THAT ANY EQUITY PARTICIPATION REQUIRED WOULD BE IN RANGE OF 5 PERCENT OF TOTAL. HOWEVER, TOTAL EQUITY IN PROJECT IS STILL UNDECIDED.

3. FYI. BOTH JAPANESE AND FRENCH FIRMS ARE THEMSELVES PHOSPHATIC FERTILIZER PRODUCERS AND ARE LIKELY THEREFORE TO BE INITIALLY MORE ATTRACTIVE ASSOCIATES FOR JPMC THAN VNP, WHICH
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WE UNDERSTAND DOES NOT HAVE THIS EXPERIENCE. HOWEVER, DESPITE APPARENT ADVANTAGE OF COMPETITION, HISTORY OF PHOSPHATE FERTILIZER PROJECT INDICATES VNP SHOULD PURSUE ITS INTEREST. END FYI.
PICKERING

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PHOSPHATES, FERTILIZERS, NEGOTIATIONS, FOREIGN INVESTMENTS, INDUSTRIAL PLANTS, PROPOSALS (BID), PROGRAMS (PROJECTS), BUSINESS FIRMS
Control Number: n/a
Copy: SINGLE
Sent Date: 08-Aug-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977AMMAN04490
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770304-0478, D770285-0197
Format: TEL
From: AMMAN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770887/aaaacvrm.tel
Line Count: 59
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Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 37dd5160-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 77 STATE 181116, 77 STATE 18116
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 21-Oct-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1680081
Secure: OPEN
Status: NATIVE
Subject: JORDAN PHOSPHATE FERTILIZER PLANT
TAGS: BENC, EMIN, EINV, JO, JORDAN PHOSPHATE MINES CO LTD, JORDAN PHOSPAHTE MINES CO LTD, VALLEY NITROGEN PRODUCERS
To: STATE EB
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/37dd5160-c288-dd11-92da-001cc4696bcc
Review Markings:
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